

COST-EFFICIENT ACCESS TO A WIDER MARKET – UK AND INTERNATIONAL

Local gateway ...
national hub ...
international
expressway ...
integrated network

The Tees Valley is the gateway to the thriving Tees Valley market.

It is a strategic national hub, a springboard for the forwarding of goods to the North West, Scotland and the rest of the North East Region.

And with the second-largest port and fastest-growing airport in the UK, it's an expressway for goods from and to Europe and the rest of the world. Over 5% of firms in the North East are exporters, compared with 3% nationally, and the North East is the only Region which is a net exporter and has a positive balance of payments.

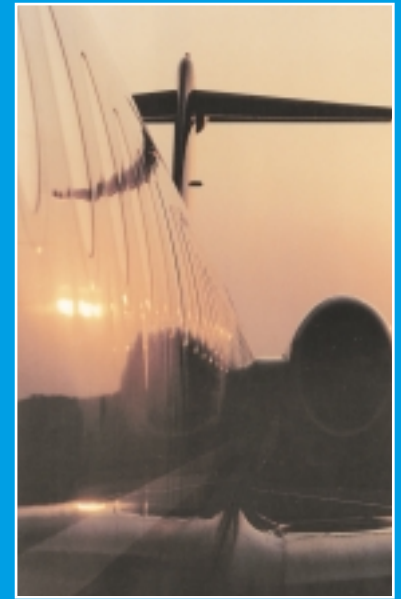
Demand from world-class local industries has also produced a concentration of suppliers of logistics and supply-chain services – over 200 support organisations are located in the Tees Valley.

Road, rail, air and sea facilities work together, with numerous intermodal connections at strategic points, to provide an integrated system.

Manufacturers in the Tees Valley can always be sure of finding the most cost-effective system to move goods into or out of any location – systems supported by experienced local consultancy and comprehensive third-party supply-chain management facilities if required.

BUSINESS LOCATION

Tees Valley



Roads

- A1, A19 and A66 provide fast north-south and east-west connections.
- Newcastle and York less than 1 hour's drive; Leeds and M62 within 70 miles.
- Mean traffic speeds in North East second-highest of all UK urban areas.
- Most locations within Tees Valley within 1/2-hour's drive of each other.
- Active investment in roads is continuing.

Road haulage is still cost-effective into, out of and within the Tees Valley. Intermodal exchange points are easily available to link with other transport methods if required.

Rail

- Darlington is a major junction on the East Coast Main Line – currently subject to £100 m of new investment.
- London, Glasgow and Edinburgh are a little over 2 hours away.
- EWS and Freightliner operate freight throughout the area, with private lines, links and marshalling areas where demand justifies it.

The comprehensive rail network is continuing to expand and attracting investment, not least in intermodal facilities. Rail provides fast, reliable carriage for goods and people.

Air

- Teesside International is one of the UK's most dynamic airports, with passenger numbers set to grow to two million in the next year.
- Airport within 15 minutes of centre of Tees Valley and Darlington rail hub.
- Scheduled flights to national and international destinations with freight facilities and throughput constantly expanding.
- £20 m airport expansion by Peel Holdings under way.

For passengers, and more particularly for appropriate freight and cargo, Teesside International Airport is an increasingly attractive and cost-effective logistics resource.

Port

- PD Teesport is UK's second-largest port complex.
- Subject to substantial continuous investment – £20 m second container facility opened 2003, giving nearly 50% extra capacity (to 530,000 TEU p.a.).
- Direct access with frequent services to continental Europe; short sea routes to other UK and continental ports for forwarding offer economic alternative to land transport.
- Port directly linked to Manchester through partnership with EWS.

Advanced modern facilities make sea transport a real contender, even to other parts of the UK. Continuous investment allows Teesport to offer advanced RoRo, container and deep-water facilities.

The economies of efficient logistics

As if its outstanding workforce, its unbeatable choice of sites and premises at low cost, and its advanced utilities and services were not enough, the Tees Valley's uniquely advanced and integrated logistics facilities have often tipped the scale in its choice as a location.

Facilities and expertise combine with strategic geographical position to have a real impact on efficiency and supply-chain management. The result is a significant contribution to profitability.

Advanced logistics centre provides essential support for supply-chain management...

The Virgin Vie operation of Virgin Cosmetics sells primarily through Virgin Vie parties – over 3,000 in every weekend – and millions of orders are handled every 12 months.

To cope with these volumes, Virgin Vie established an astonishing new warehousing facility within the Eaglescliffe Logistics Centre in the Tees Valley. The Centre offered over half a million square feet of fully-serviced warehousing, ranging from high-rise narrow-aisle through document storage to secure container storage, with 45,000 square feet of office space. Growth in Virgin Vie sales has been phenomenal, but the Centre has been able to handle it without glitches.

When the Centre was established, Gordon Lee, Head of Communications for the Virgin Cosmetics Company, said, 'It was important for us to locate our new warehouse operation at a state-of-the-art site, in an area with a skilled labour force capable of meeting the demands of our future expansion.'

... and the ideal location for e-fulfilment

E-trading represents the major growth area in UK retailing, but fulfilment and just-in-time inventory control make extreme demands on logistics.

In the early e-trading days, logistics failures sank many ventures – but not for companies at the Eaglescliffe Logistics Centre, where another Virgin organisation, Virgin Wine, successfully fulfills internet orders nationwide.

Get in touch today

For further information about logistics in the Tees Valley, use the faxback or contact the Business Team at Tees Valley Regeneration.



How Sir Richard Branson sees it

Sir Richard Branson says of the Tees Valley, 'We needed to expand but before we awarded any contracts we checked out the various areas and the Tees Valley's friendly outgoing people won the day ... we get great feedback from the people who work in the Region. Giving great customer service is vital to us and our service levels have improved substantially since we went live here.'

Four major sites to choose from

The Tees Valley has plenty of sites for distribution, and four of these are major development opportunities located on the Region's major trunk roads.

Wynyard – high quality business park adjacent to A19.

Faverdale – a Greenfield site located alongside A1(M).

Teesside Airport – a 250 acre site adjacent to the airport close to A66.

Teesport – 200 acres on the port with direct rail access and adjacent to A66.

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LOGISTICS